

Coaching Modules

Time Management

The situation -- client is overwhelmed, spending too much time at work, disorganized, complains of too many meetings and wants to be more productive.

The benefits of coaching --- higher productivity, less stress, piece of mind and focus on the important things

Powerbase Coaching

The situation --- not getting good opportunities, feels insecure about job security, trouble getting things done when other contributions are required, needs opportunities to be more productive, is in career transition and is an independent professional who needs to develop relationships

The benefits of coaching – will enjoy greater security in current role, opportunities will come even before posted, will find it easier to get things done and make things happen and will have greater status and career trajectory

One Page Career Plan

The situation – stuck in career, want to do some career planning and not sure where to go or what to do next.

The benefits of coaching – clarify career expectations and what to do next, explore a variety of steps on how to move forward and reduction of career risk

Leadership Dashboard

The situation – overwhelmed and difficulty focusing on what matters most, organization is not accountable or aligned, would benefit with tools to stay grounded and focused on what is important and seems to have a conflict with personal values, vision and career and the organization's needs.

The benefits of coaching – grounded and focused on what matters most, has and organization development tool and everyone is aligned with organization goals, resolves issues of personal conflict with the organizations values, vision and priorities and has a simple tool to know what is important for success and satisfaction.

Manage or Lead Up

The situation – having difficulty with your manager, confirm that this relationship is strong and you want to maintain a positive, crucial relationship, manager has indicated that there may be performance issues, manager has indicated there are stylistic issues or other indicators that cause concern, you do not feel you are in the “inner circle” of the manager. --

The Benefits of Coaching – Improve what might be the most important relationship in your role, gain clarity about what matters to the manager in terms of performance, gain clarity about the true quality of the relationship and improve communication with the manager.

Engaging and Mobilizing Employees

The situation – you are not getting enough productivity or engagement from employees, getting negative feedback from employees, come from a technical background and have little experience in authentically engaging employees, low productivity, low morale and high turnover and issues recruiting, retaining and developing top talent.

The benefits of coaching – you get higher productivity, better teamwork, comfort and confidence leading, improved impact and leadership presence, increase morale and decrease turnover, development of internal staff to increased responsibility and making continuous improvements and

Success in the new Role

The situation – you have a new role and want to succeed in the first 90-100 days, you have a relationship with a recruiting firm and want to see their clients and organizations succeed and your organization is concerned about onboarding especially in a climate that has a unique culture.

The benefits of coaching – make a great impression, improve job security, become aware of the cultural and politics to avoid making crucial errors and lay the foundation to get results.

Behavioral Coaching

The situation – you have a behavioral blind spot that is holding you back in your career, have a talent or strength that you can build on by adding a specific behavior, a 360 assessment reveals an opportunity to add a specific behavior, want to work on one or two behaviors that will have a significant impact on your performance and your career and you want to develop a specific skill.

The benefits of coaching – career moves forward and you get better results, your reputation and the perception of you changes and improves, relationship with others improves and you receive ongoing feedback and advice, increase confidence and specific leadership competencies improve which leads to greater results.

More coaching tools to consider:

Foster Collaboration	360 Assessment	Execute Effectively/Move Things Forward
Inner Game of the Leader	Think Comprehensively	Personal Branding
Take Care of the Personal Realms	Teams	Strategic Planning
Resolve a Conflict	Succession Planning	Service Excellence
Perceptual Coaching	Influence Others	Communicating Simply and Powerfully
Create a High Performance Culture	Board Development	Coaching Thru Change
Business Coaching Tools	Mergers	